

CMP: INR28.50

Stock data

BSE code	519491
BSE ID	OCEAGRO
Face value (INR)	10
No of shares (m)	6.7
Market cap (INRm)	192.2
3m avg. daily vol (No)	227.3
Free float (INRm)	57.9
Dividend yield FY14 (%)	0

S&P BSE Sensex 27,506.7

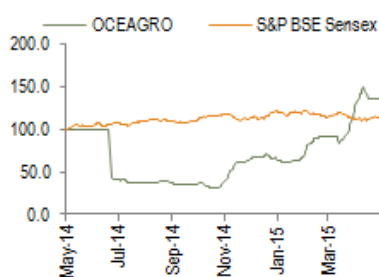
Stock performance (%)

52-week H/L	INR33.1/6.7		
	1M	3M	12M
Absolute (%)	5.8	90.0	35.4
Relative (%)	4.7	96.6	21.9

Shareholding pattern (%)

Promoters	FIIs	DIIs	Others
69.86%	0.00%	0.00%	30.14%

Relative stock movement



Source: BSE

May 2015

Company Overview

Based out of Baroda, Ocean Agro India Limited (OAIL) is in the business of agro products, packaging materials and irrigation equipments. It started business as a proprietary firm in 1971 and was converted into company in 1990. Currently, it is dealing in agri-products only. Key products include Delta and Amrut Sanjivani which are lipo protein and peat humus based organic fertilizers. Currently it manufactures only bio-fertilizers and bio-pesticides.

Q4FY15 performance

- Revenues increased by 4.7% YoY from INR30.5m in Q4FY14 to INR31.9m in Q4FY15.
- Raw material cost increased by 20.5% YoY from INR7.7m in Q4FY14 to INR9.3m in Q4FY15.
- Staff cost increased by 13.1% YoY from INR4.9m in Q4FY14 to INR5.5m in Q4FY15.
- Other expenses increased by 13.5% YoY from INR10.2m in Q4FY14 to INR11.6m in Q4FY15.
- As a result, EBIDTA decreased by 28.2% YoY from INR7.7m in Q4FY14 to INR5.5m in Q4FY15.
- Depreciation increased by 104.0% YoY from INR2.0m in Q4FY14 to INR4.2m in Q4FY15.
- Interest expenses decreased by 6.9% on YoY basis to INR1.5m in Q4FY15.
- Non-operating income increased by 8.5% on YoY basis to INR0.1m in Q4FY15, provision for taxes was recorded at INR2.7m in Q4FY15.
- Consequently, net loss widened from INR0.2m in Q4FY14 to INR5.4m in Q4FY15.
- The company has informed BSE on 30 Mar 2015 that Smt. Rekhaben Shah has been appointed as Independent Woman Director.

Table 1: Q4FY15 snapshot

(INRm)	Q4FY15	Q4FY14	YoY %	Q4FY15	QoQ%	FY15	FY14	YoY %
Revenue	31.9	30.5	4.7	62.0	-48.6	214.5	201.3	6.6
EBITDA	5.5	7.7	-28.2	8.1	-31.6	25.2	24.3	3.9
PAT (Adjusted)	-2.7	4.2	-165.7	5.0	-155.0	7.8	9.0	-14.0
PAT (Reported)	-5.4	-0.2	-2704.1	1.5	-465.4	1.6	1.2	35.5
Ratio								
% of sales	Q4FY15	Q4FY14	YoY %	Q4FY15	QoQ%	FY15	FY14	YoY %
Raw Material	29.1	25.3	3.8	23.5	5.6	25.6	28.3	-2.7
Staff Cost	17.3	16.0	1.3	7.3	10.0	9.3	8.3	0.9
Other Expenditure	36.3	33.4	2.8	56.1	-19.9	53.4	51.3	2.1
EBITDA	17.3	25.3	-7.9	13.0	4.3	11.7	12.0	-0.3
Tax Rate	-30333.3	0.0	-30333.3	0.0	-30333.3	26.0	23.7	2.4
NPM	-8.6	13.7	-22.3	8.0	-16.6	3.6	4.5	-0.9

Source: Company, Varhad Research

Quarterly performance in charts and tables

Table 2: Detailed Q4FY15 Overview**

	Q4FY15	Q4FY14	YoY %	Q4FY15	QoQ%	FY15	FY14	YoY %
Revenue	31.9	30.5	4.7	62.0	-48.6	214.5	201.3	6.6
Raw Material Cost	9.3	7.7	20.5	14.6	-36.4	54.9	57.1	-3.7
Staff Cost	5.5	4.9	13.1	4.5	21.5	19.9	16.8	18.4
Other Expenditure	11.6	10.2	13.5	34.8	-66.8	114.5	103.2	10.9
Total Cost	26.4	22.8	15.8	53.9	-51.1	189.3	177.0	6.9
EBITDA	5.5	7.7	-28.2	8.1	-31.6	25.2	24.3	3.9
Depreciation	4.2	2.0	104.0	1.8	134.6	9.4	7.0	35.2
EBIT	1.4	5.7	-75.7	6.3	-78.2	15.8	17.3	-8.7
Interest Expenses	1.5	1.6	-6.9	1.4	8.2	5.4	5.5	-2.7
Non-Operating Income	0.1	0.1	8.5	0.0	217.9	0.1	0.1	20.6
PBT	0.0	4.2	-100.2	5.0	-100.2	10.5	11.8	-11.3
Provision for Tax	2.7	0.0	*	0.0	*	2.7	2.8	-2.5
PAT (Adjusted)	-2.7	4.2	-165.7	5.0	-155.0	7.8	9.0	-14.0
Extra Ordinary	-2.7	-4.4	-38.7	-3.5	-23.6	-6.2	-7.9	-21.5
PAT (Reported)	-5.4	-0.2	-2704.1	1.5	-465.4	1.6	1.2	35.5

Note: (*) Not Applicable, Source: BSE, Varhad Research

Chart 1: Sales trend

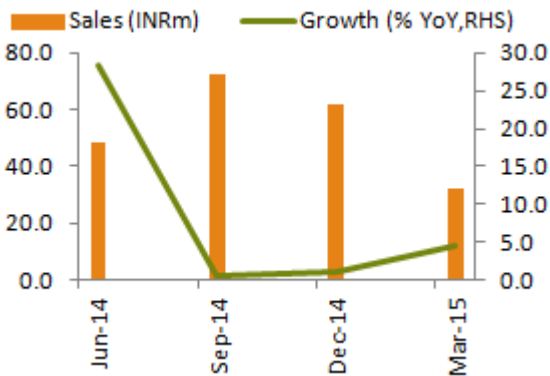


Chart 2: EBITDA trend

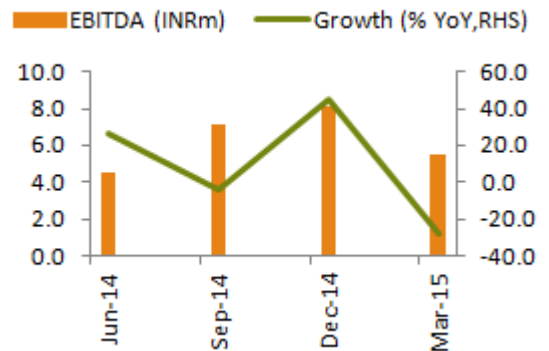
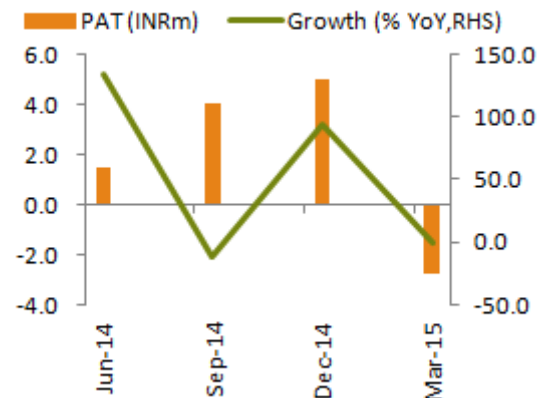


Chart 3: Margin trend



Chart 4: PAT trend



Source: Company, Varhad Research

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